

# ARGENTI



**INTEGRATED FROM THE  
ORIGIN. WE REACH OVER  
30 COUNTRIES**

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**BUSINESS WITH  
PRINCIPLES**

*Argenti in  
numbers*

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*Meet our Board  
of Directors*



**CULTURAL  
PRINCIPLES  
GUIDING  
OUR ACTIONS**





# Above All, We Are People

**We add value to business and we create relations with those who transcend.** We consider that success is based on a close and personalized liaison we generate with our people.

**We build trust.** Our essence is listening and fostering dialogue. We value achievements, we encourage people to pursue their growth, and we take care that the working environment is warm and safe for everyone.

**We provide fair and equitable treatment.** Workers, customers and suppliers remark this fact by renewing their confidence year after year.



## We Are Committed from the Root

**We are lemon specialists.** We have our own nurseries, farms, packing and plant industry to deliver safe and quality products, following our customers' needs.

**We comply and beyond.** We guarantee supply and delivery in due time and form; and besides, we make it simple.

**We promote strategic alliances.** We get empowered with every partner because growing together makes it easier to persist and walking together is more enjoyable.

**We watch over the quality we provide to millions of consumers.** We ensure the traceability from its origin and we observe the international standards while we try to make it the most efficient way.



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BEING UPRIGHT  
IS IN OUR SPIRIT.  
THAT'S WHY IT IS  
NON-NEGOTIABLE.

## We Play Clean

**Being upright is in our spirit and that is why it is non-negotiable.**

We choose to work with people offering this quality. Taking action against corruption and disloyalty is everyone's duty and responsibility.

**We work towards the sustainability.** We get involved to generate a positive impact on the well-being of our families, the use of resources and the environment. We are convinced to contribute with the development of local communities. In this line, we endorse the UN Global Compact and we certify the proper protocols to hold it.

**Giving our best is our way.** The level of commitment and professional work is really high and therefore, we may recognize the needs, learn permanently and be open to give more than expected.





# WE ARE SPECIALISTS

We are part of Argenti Group, an economic group dedicated to the production and trading of food from agricultural origin: lemons, grapes, apples, pears, grains, sugar cane and cattle.

## LET THE NUMBERS SPEAK FOR US

Integrated  
industry,  
adding value

- › Industrial production/year: **120,000 tons**
- › Industry capacity/year: **210,000 tons**
- › Processing/day: **1,400 tons**
  
- › Packing production/year: **25,000 tons**
- › Packing capacity/year: **45,000 tons**
- › Packing/day: **300 tons**

Own fruit,  
the secret  
to fulfill

- › Own nursery: **48 greenhouses**
- › Own farms: **+3,800 has**
- › Nursery plants/year: **120,000**
- › Plants on farms: **1,265,000**

Market share  
gained and  
growing

- › World market share: **6%**

People serving  
more people

- › Workers/season: **+3,000**
- › Suppliers & contractors: **+2,200**
- › Customers: **+135**
- › Social, environmental and ethical programs: **35**

Environmental  
awareness

- › Solid effluents: **0** › **compost destination**
- › Liquid effluent: **0** › **irrigation destination**
- › Localized irrigation: **50% of our plantations**

# THE ORIGIN DEFINES US AND MAKES US DIFFERENT

## 01 NURSERY

- › **20** permanent workers
- › **48** greenhouses
- › **100%** certified seeds and buds



## 02 FARMS

- › Tucuman farms from north to south
- › **1,300** hectares planted in high density
- › **75%** plants are in full production
- › **13** years is the average life of our lemon trees
- › **50%** is the surface with localized irrigation
- › **100%** certified under international quality standards
- › **112** truck trips/day average between farms and packing/industry



# 03 PACKING

- > **100%** own fruit
- > **12** hectares of facilities
- > **19,882** sq m roofed surface
- > **8,100** sq m of degreening and cooling chambers
- > **2** lines of presorting of 48 tons/hour in each
- > **2** lines of independent packing: 24 tons/h and 12 tons/h of production. The latter is certified for organic fruit and has no post harvest treatment.



# 04 INDUSTRY

- > **+85%** own fruit
- > **15** hectares of location
- > **1st** level in world technology
- > **1,800** hectares of farms irrigated with water recovered from industrial process
- > **70** tons fruit/day processing capacity
- > **7** oil extractors
- > **19** juice extractors
- > **45,000** l/h evaporation capacity
- > **650** tons/year of essential lemon oil
- > **8,000** tons/year concentrated lemon juice
- > **6,500** tons/year of dehydrated lemon peel
- > **4,000** tons of cold storage of concentrated juice (turbid and clarified)
- > **multiple** packaging options for juice
- > Peel drying process **100%** sustainable
- > Innovative system to reuse the water from the process



# SINCE 1997

We produce and export  
the best lemon and its byproducts

# We are Argentinian



From Tucumán to the world. Geographical area leading lemon export in the southern hemisphere. The subtropical and subhumid climate is a privilege to grow citrus. Our farms -carefully designed- increase the existing beauty of the landscape formed by the Aconquija mountain range. Local experts guarantee our knowledge.

## We keep our Word



We comply with our customers and we are always available to solve any situation, since we produce 100% of the fruit we export and +85% of the fruit used by industry. We speak about quality because we have certified it. We control traceability from the origin, we are strict with any process and we sort out in detail. We ensure production in due time and form.

## We are fast

We permanently invest in our greenhouse, farms, packing plant, industrial plant, drying plant as we do in R&D, our people and their safety.

Considering our flexible structure, our specialists become leaders and decision-making referents, doing away with any bureaucracy of the process, in order to give quick response to technical and packaging requirements.

+1,000 people make in-house teams

+2,200 people including suppliers and contractors

At the end of the day, we are a big family and that is precisely our greatest difference: Above all, we are people.



# Argenti Lemon

OUR VALUE. OUR BEST



Argenti Lemon S.A



Argenti Lemon S.A



Argenti Lemon S.A